

Limited Source Justification  
For  
Clinical Information System (CIS) Maintenance

W 41413  
8892 2001

**1. Identification of the agency and the contracting activity and specific identification of the document as a "Limited Source Justification".**

This is a Limited Source Justification for a U.S. Army Medical Research and Materiel Command (USAMRMC) acquisition conducted by the U.S. Army Medical Research Acquisition Activity (USAMRAA) under the authority of the Multiple Award Schedule Program pursuant to 8.401 of the Federal Acquisition Regulation (FAR).

**2. Nature and/or description of the action being approved.**

The action being approved is the award of a firm-fixed-price delivery order against General Services Administration (GSA) contract GS-35F-4075L utilizing Operations and Maintenance (O&M) funds. The proposed Contract is firm fixed-price. The maintenance cost of \$1,124,519.88 includes any travel. The proposed Contractor is Clincomp.

**3. A description of the supplies or services required to meet the agency's needs (including the estimated value).**

The service to be provided under this contract is for maintenance to the Essentris™ CIS system which has been deployed to four AMEDD sites; Dwight David Eisenhower Army Medical Center (DDEAMC) at Fort Gordon, Georgia; Blanchfield Army Community Hospital (BACH) at Fort Campbell, Kentucky; Winn Army Community Hospital (WACH) at Fort Stewart, Georgia; and Evans Army Community Hospital (EACH) at Fort Carson Colorado. The Essentris™ CIS system consists of the software, interfaces, data acquisition, servers and Fetal Monitor Remote Displays (FMRDs). (See attached list for maintenance.) CliniComp will provide maintenance to all these components and the overall functioning of the system. Standard System Maintenance Contract services are provided on a 24 hours a day, 7 days a week basis. Continuous monitoring of the System and updating or repairing of software will be performed utilizing the VPN data communication link between the System at the Government location and a support computer system at CliniComp's service center, located in San Diego, California. This contract would extend the maintenance coverage from the end of the original 90 day warranty for a period of twelve months. CliniComp is designer and only supplier of the software and associated hardware. The estimated cost for maintenance services is \$1,124,519.88.

**4. Identification of the justification rationale and, if applicable, a demonstration of the proposed contractor's unique qualifications the required supply or service.**

In accordance with FAR 8.405-6(b)(1), only one source is capable of providing the needed services due to the specialized nature of the work. The Clinical Information System (CIS) is a proprietary system developed by CliniComp. The initial award, W81XWH-08-F-0034, was for CIS Essentris hardware, equipment, software, licenses and system configuration. This

was awarded on a sole source basis on 14 Nov 07 (ref Log # 08-003). The service to be provided under this contract is for maintenance to the Essentris™ CIS system at four AMEDD sites. The Essentris™ CIS system consists of the software, interfaces, data acquisition, servers and FMRDs. CliniComp will provide maintenance on 24 hours a day, 7 days a week basis to all these components and the overall functioning of the system. The Clinical Information System (CIS) is a proprietary system developed by CliniComp. The CIS software and supporting hardware are being used by numerous medical treatment facilities throughout the AMEDD (Walter Reed Army Medical Center, Washington, D.C.; Womack Army Medical Center, Fort Bragg, N.C.; Madigan Army Medical Center, Fort Lewis, WA. Landstuhl Regional Army Medical Center, FRG; Beaumont Army Medical Center, Fort Bliss, TX; and others). CliniComp has already successfully provided maintenance at each of these sites with professional and knowledgeable personnel who have expertise in this area. CliniComp has years of experience maintaining their systems in military facilities across the AMEDD. This has resulted in a vast assortment of lessons learned that can be shared with the new facilities to be maintained with less down time. The knowledge from these lessons learned allows CliniComp to produce more efficient and effective maintenance. Other vendors do not have any or very limited experience working with the various pieces of hardware, software, interfaces, etc., and their unique maintenance requirements. CliniComp will not sell replacement parts for equipment and licenses or upgrades to software to third party vendors. The CliniComp Essentris™ maintainers use years of experience to anticipate and solve problems before the customer is aware of them. After the initial 90 day warranty period, at the first need of repair/replacement part(s) or a need for a software upgrade to the CIS system, service provided by the hospitals would suffer.

***5. A determination by the ordering activity contracting officer that the order represents the best value consistent with FAR 8.404(d).***

The award of a delivery order to CliniComp represents the best value to the Government in that the vendor will perform maintenance on a proprietary system they developed. CliniComp has already successfully provided maintenance at over ten Military hospitals. Past performance records at each of these sites indicates performance was impeccable and conducted with professional and knowledgeable personnel. The historical information indicates that CliniComp maintains the system to the highest standard of reliability. CliniComp does not authorize another vendor to provide this maintenance. To have the CIS proprietary system maintained by the vendor, who designed it, makes them the best choice.

***6. A description of the market research conducted among schedule holders and the results or a statement of the reason market research was not conducted.***

Market research was conducted to locate other maintenance sources for the Essentris CIS system. A search of the web with respect to maintenance and Essentris™ produced no alternatives, let alone a company that could provide the depth and breadth of skills, knowledge, experience, or expertise that CliniComp exhibits. In fact, on the web it referenced ten military hospitals that had recently installed Essentris, but no mention of another company doing maintenance.

**7. Any other facts supporting the justification**

When CIS services were originally procured under a D/SIDDOMS Lot I contract with PRC (Contract Number: DASW01-95-D-0022). Under that contract, PRC subcontracted CliniComp to maintain CIS. The following year, Fiscal Year 1998, responsibility for procuring the maintenance requirement was transferred to the Tri-Services Medical Support Services Center (TMSSC). TMSSC procured and managed this maintenance requirement through its dissolution. In December 2001, because of the dissolution of TMSSC, the responsibility for procuring this maintenance requirement reverted back to CITPO. CITPO has limited records on how TMSSC executed the previous procurements, but believes that the last procurement was sole source to CliniComp with a delivery order against GS-35F-4157D. However, the current order to purchase the CIS (software, interfaces, data acquisition, servers and fetal monitor remote displays) was accomplished sole source (ref Log # 08-003) on delivery order W81XWH-08-F-0034. A modification to add training for the CIS system was accomplished by sole source (ref Log # 08-031).

**8. A statement of the action, if any, the agency may take to remove or overcome any barriers that lead to the restricted consideration before any subsequent acquisition for the supplies or services is made.**

USAMITC will consider opening future similar awards to other vendors if CliniComp provides authorization to such vendors demonstrating the ability to perform the work in a manner equal to or better than CliniComp or the nature of the work changes significantly.

**9. The ordering contracting officer's certification that the justification is accurate and complete to the best of the contracting officer's knowledge and belief.**

I certify that this justification for the acquisition of maintenance support services is accurate and complete to the best of my knowledge and belief.

Name/Title: Gilbert W. Hovermale, Contracting Officer

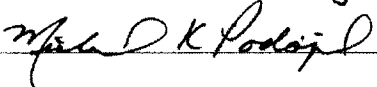
Signature Contracting Officer: Gilbert W. Hovermale

Date: 4/22/08

**10. Evidence that any supporting data that is the responsibility of technical or requirements personnel (e.g., verifying the Government's minimum needs or requirements or other rationale for limited sources) and which form a basis for the justification have been certified as complete and accurate by technical or requirements personnel.**

I hereby certify that the requirements for the maintenance support services related to the Essentris system as depicted in the Performance Work Statement are complete and accurate.

Name/Title: Michael K. Podajil

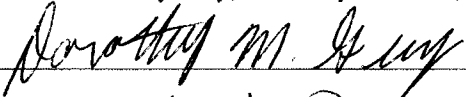
Signature: 

Date: 18 April 2008

**11. Legal Sufficiency Review.**

I hereby find this Limited Source Justification to be legally sufficient for the purpose of acquiring maintenance support services.

Name/Title: Dorothy Guy, Attorney Advisor, USAMRMC



Date: 23 April 08


**12. Special Competition Advocate Review.**

I hereby find this Limited Source Justification to be compliant with statute and regulation and therefore eligible for approval.

Approval

Based on the foregoing justification, I hereby approve the procurement of maintenance to provide support for the Essentris systems. Maintenance is for the Clinical Information System (CIS) to be used at four Medical Command facilities, on other than full and open competition basis pursuant to the authority of FAR 8.405-6(b)(1), only one responsible source and no other suppliers or services will satisfy agency requirements, and provide that the services herein described here otherwise been authorized for acquisition.

Name/Title: Alternate To The Special Compet. tion Advocate

Signature: 

Date: 4/22/08